

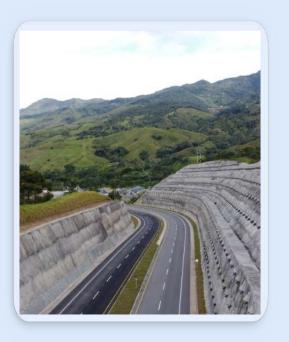
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Agencia Nacional de Infraestructura (ANI)

2022

The Public-Private-Partnerships (PPP)

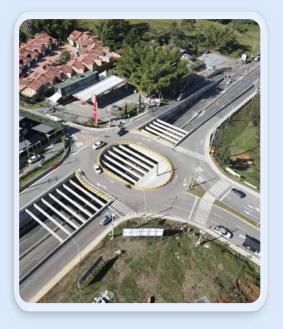


- In first place it has been relevant the involvement of the domestic investors for the execution of infrastructure projects, and particularly, for the 4G Program, since it was the first infrastructure program under the Public-Private-Partnerships (PPP) scheme to be fully executed in Colombia.
- This scheme was initially introduced in our country since the execution of Law 1508 of 2012, and it was effectively enacted through the 4G program by the ANI.
- Before this Law, the construction agreements for transport infrastructureincluded different incentives for the concessionaries. For example, under Law 80 of 1993 it was possible that the contractors received by the conceding Entities payments in advance to later begin with their construction activities.

The Public-Private-Partnerships (PPP)

- ✓ In the PPP scheme the concessionaires begin their construction activities at their own account and risk, and the projects are divided into Functional Units. Then, only when the concessionaire effectively proves that have delivered a Functional Unit and its infrastructure is available, they will be entitled to retributions.
- ✓ regarding to the involvement of international investors, with the PPP scheme it has been showed a higher participation of foreign companies in Colombia. This is possible considering that the PPP regulations grants higher legal certainty to investors. Therefore, this allowed the entrance of new international actors to the Colombian market, and companies such as Sacyr, John Laing, Infrared, Shikun & Binui and others are involved in the execution of the 4G projects.

The Public-Private-Partnerships (PPP)



- In third place, considering the higher amounts of investments that are required for the execution of a PPP project construction works, several multilateral organizations have participated in the financing transactions developed for the 4G projects. Then, multilateral agencies such as the International Finance Corporation (IFC), the Inter-American Development Bank (IDB), the U.S. International Development Finance Corporation (DFC), and China Development Bank have participated as lenders of some Concession Agreements.
- ✓ the Government it is important to point that the ANI, the Ministry of Transportation and the rest of the Governmental entities involved in the execution of transport infrastructure projects must constantly, efficiently, and effectively address the contractual management issues that arise with each of the projects of this agenda.

4G Program





Status of the 4G Program (August 2018)

- ✓ 9 of 29 projects ongoing.
- ✓ Execution average of **16%.**
- Colombia biggest transport Infrastructure program was threatened due to a lack of decision making.



Status of the 4G Program (December, 2021)

- ✓ **27 of 29 projects** ongoing.
- Execution average of **63,88%.**
- ✓ Construction works delivered for 6 4G projects.
- ✓ **20 projects** to be delivered in O&M phase for August 2022.



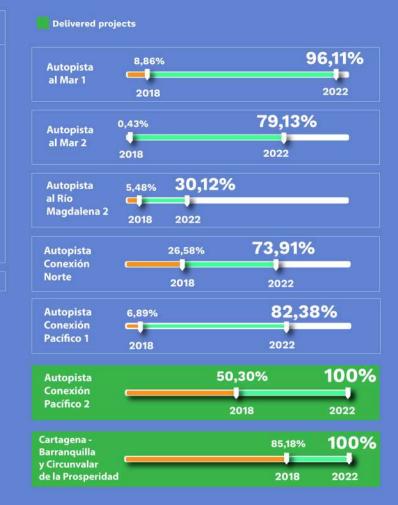
CONVENCIONES

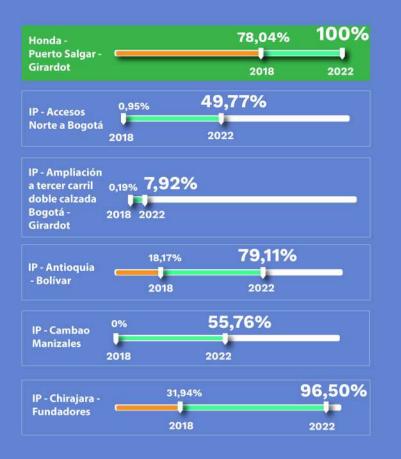
Proyectos 4G

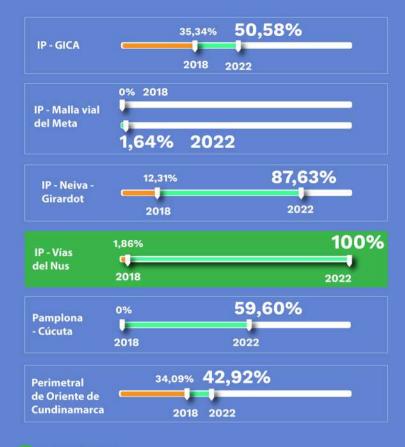
2	Puerta de Hierro - Palmar de Varela y Carreto - Cruz del Viso
3)	Autopista Conexión Pacífico 2
4)	Cartagena - Barranquilla y Circunvalar de la Prosperidad
5)	IP - Vias del Nus
6)	Transversal del Sisga
7)	IP - Neiva - Girardot
8	Rumichaca - Pasto
9	Villavicencio - Yopal
10	Autopista al Mar 1
11	IP - Chirajara - Fundadores
12	Autopista al Mar 2
13	IP - Antioquia - Bolívar
14	Autopista Conexión Norte
15	Pampiona - Cúcuta
16	IP - Cambao Manizales
17	Autopista Conexión Pacífico 3
18	Bucaramanga - Barrancabermeja - Yondó
19	Autopista al Rio Magdalena 2
20	IP - Accesos Norte a Bogotá
21)	Autopista Conexión Pacífico 1
22	Bucaramanga - Pamplona
13	IP - Ampliación a tercer carril doble calzada Bogotá - Girardot
24	IP - GICA
25	Popayán - Santander de Quilichao
26	Santana - Mocoa - Neiva
17	Mulaló - Loboguerrero
28	IP - Malla vial del Meta
29	Perimetral de Oriente de Cundinamarca
30	Ruta del Sol - Sector 3















Delivered projects

Honda - Puerto Salgar - Girardot







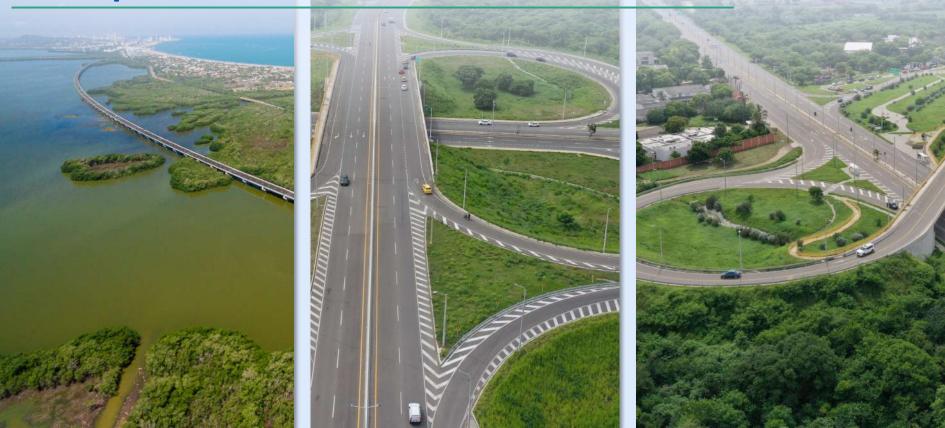
Puerta de Hierro - Cruz del Viso



Autopista Conexión Pacífico 2



Cartagena - Barranquilla y Circunvalar de la Prosperidad



IP - Vías del Nus







Transversal del Sisga



Bicentennial Concessions

Public Policy on Sustainable transportation infrastructre: 5G PPP Projects



Promotes the development of infrastructure in the **different modes of transport**, especially railways, waterways and airports



Strengthens social sustainability in our projects with **gender equality measures** and considers the socio-economic reality of the communities and their needs with **social investment in addition** to the transport project itself.



Actions regarding **corporate governance** to strengthen **transparency** and efficiency, working **coordination** with all the government entities involved in the proper development of projects.



Promotes **sustainable finance** and the use of green, social and sustainability bonds in our projects, and creates the **climate change sub-account**.



Improve environmental management to protect the environment, and create guidelines for green infrastructure, considering climate change mitigation and adaptation.



Total CAPEX Investment First Wave 5G

\$ 5.85 Bn USD



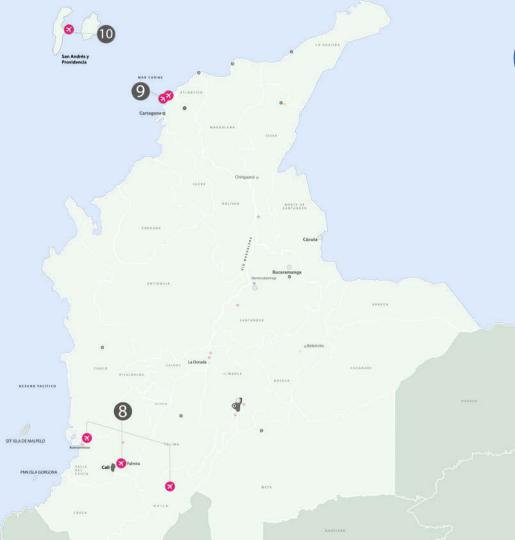
According to Fedesarrollo's estimates, when demand for infrastructure works grows in COP\$1Bn, 28,204 jobs are generated. Figures as of 2020. Exchange rate of COP. \$1US = \$3,693COP

Bicentennial Concessions

Toll Road Projects	CAPEX (\$USD M)
1. IP ALO Sur	\$189,5
2. Accesos Norte II	\$357,4
3. Accesos Cali - Palmira	\$330,4
4. Buga – Buenaventura	\$598,4
5. Puerto Salgar - Barrancabermeja	\$560,5
6. Barrancabermeja – San Roque	\$460,3
7. Santuario - Caño Alegre	\$880
Airport Projects	CAPEX (\$USD M)
8. IP Aeropuertos de Suroccidente	\$384,5
9. IP Aeropuerto de Cartagena	\$119,1
9. IP Nuevo Aeropuerto de Cartagena	\$766,3
10. IP Aeropuerto de San Andrés	\$78,5
Other Projects	CAPEX (\$USD M)
11. Rio Magadalena	\$121,8
12. Canal del Dique	\$576,7
13. Dorada – Chiriguana	\$430,5
Total CAPEX Investment First Wave 5G	\$ 5.85 Bn USD



Pasto c





6 Terminals



Capex (estimated figures): US\$1.34 billions

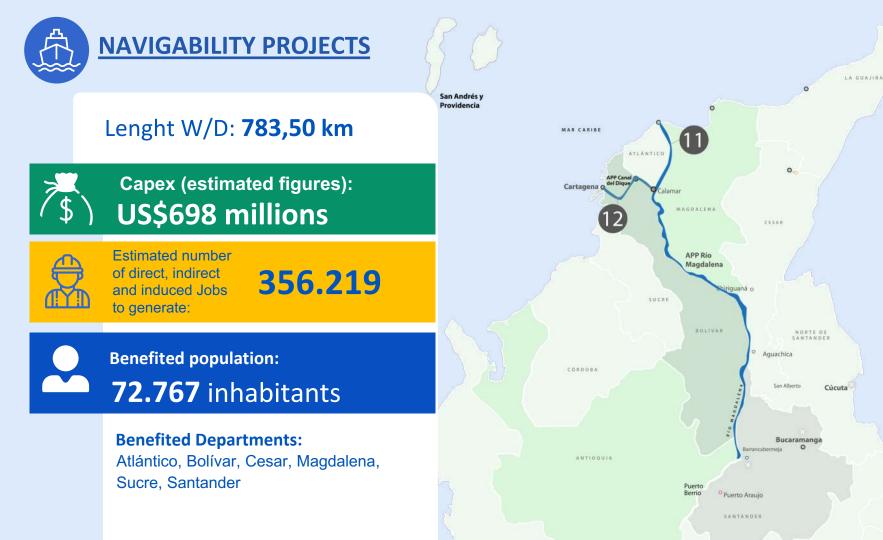


Estimated number of direct, indirect and induced Jobs to generate:

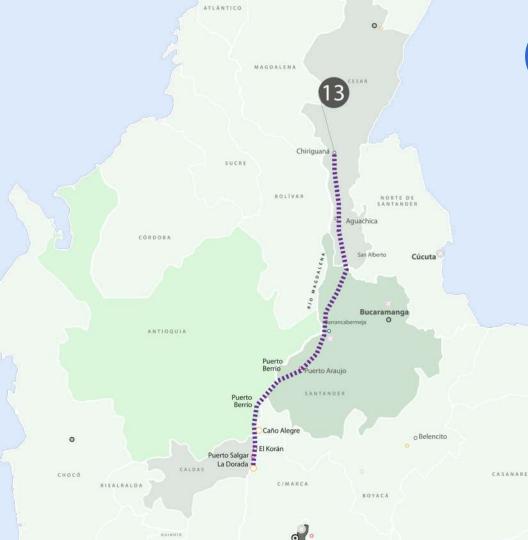
132.336

Benefited population: **5.559.572** inhabitants

Benefited municipalities: Palmira, Buenaventura, Neiva, Cartagena, Bayunca, San Andrés



ABAUCA





Lenght W/D: 558,3 km



Capex (estimated figures): US\$ 430.5 millions



Estimated number of direct, indirect and induced Jobs to generate:

44.844

Benefited population: **327.835** inhabitants

Benefited Departments:

Caldas, Antioquia, Santander, Cesar